



Berkeley
UNIVERSITY OF CALIFORNIA

The University of California Berkeley is pleased to announce that Henry Schein has been added as a preferred provider for Med/Surg, Athletics, Laboratory, Vaccine/RX and Capital equipment supplies utilizing the Omnia Partners contract #2021002973

June 20, 2022

University of California Berkeley Team Member,

It gives us great pleasure to announce that Henry Schein has been added as a preferred supplier. Through a collaborative effort between University of California and Henry Schein, we are positioned to reduce costs and improve care. This program will provide access to a complete portfolio of medical/surgical and athletic supplies, pharmaceuticals, laboratory and capital equipment, and dental.

A dedicated representative will be working with you to ensure the highest level of service and support.

We have enclosed the following items for your reference:

[Henry Schein Overview](#)

Sincerely,
Sean Griffin
Corporate Account Manager
Henry Schein, Inc.
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Email: Sean.Griffin@henryschein.com



Henry Schein Company Overview

- Leading distributor to the academic space in the US and North America
- Provides service to the majority of universities and colleges in the U.S.
- Products include Med/Surg, pharmaceuticals, laboratory, and equipment



Benefits

- Product Sales Plan/Formulary encompassing all physician specialty products
- Pricing integrity (no price creeping)
- Two-day delivery for all orders placed by 4:00 PM
- New/lower-cost alternatives
- Ease of ordering
- Best-in-class service to include real-time follow-up and communication
- Proven programs for generating revenue and enhancing practice efficiency
- Reporting capabilities include customized reports and standard product usage reports



Cost Savings

- Proven performance in providing significant savings upon transition to Henry Schein
- Additional savings opportunity to standardize products and/or move to high-quality/lower-cost alternatives
- Supply chain, invoicing, and receiving efficiencies resulting in backend cost reductions



Value-Added Services

- Capital Equipment Program-Office setups, Physician Office Laboratory (POL), leasing and financing, equipment repair, and extended product warranties
- Barcode scanning and inventory optimization
- Inventory Management
- Education - CMEs
- Infection Control-Education Resource, inControl Guide
- Pharmaceutical Programs-Live hotline, Rx samples, Onsite Dispensing, BioTherapeutics Quarterly Publication



Strategic Alignment of Needs and Objectives

- Henry Schein will work with each department to clearly understand its short- and long-term service requirements, goals, and objectives
- All levels of Henry Schein Leadership and Service Groups will be strategically aligned to provide best-in-class service

For more information, contact:

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