

UC Office Furniture Program Benefits

Initial Term: May 2020 - April 30, 2024 - UC may renew the Renewal Term - Five (5) successive years, exercised individually, or in combinations.

Supplier	STEELCASE Contract: 2019.001899	HERMAN MILLER Contract: 2019.001890	KIMBALL Contract: 2019.001896
Price List - UC Advantage	UC - in arrears of National PL Aug 2019 PL - applied to April 2021 PL adjustment - 1x per 12 mo. in consecutive order	UC - in arrears of National PL Sept 2019 PL - to Oct. 2021 PL adjustment - 1x per year in consecutive order	UC - Arrears of National PL Price List 2019 to April 2021 PL change 1x per year in consecutive order
Volume Discounts	Deeper Discounts Neg > \$350k	\$100k to \$350k offers 1% - 2.5% Deeper Discounts Neg > \$350k	\$100-\$400 offers ½ (.5) % >\$400k offers 1.25% - 1.5%
Payment Terms	Net 30 - 90% of balance Checks, Electronic, P-card P-card negotiable > 350	Net 30 - 90% of balance Checks, Electronic, P-card P-card negotiable > 350	Net 30 - 90% of balance Checks, Electronic, P-card P-card negotiable > 400
Additional Incentives	- Additional 4% UCB Discount to UCOP prices since it is our preferred primary supplier for furniture. -Manufacturer's product -Other product (Dealer) -Services (Dealer)	-Manufacturer's product -Other product (Dealer) -Services (Dealer)	-Manufacturer's product -Other product (Dealer) -Services (Dealer)
Category Strengths/Product	10 Categories - UC Product Free Standing, Storage, Systems, Seating, Tables, Arch Elements, Integrated Tech, Accessories, Classroom, & Health Care	7 Categories - UC Product Free Standing, Storage, Systems, Seating, Tables, Arch Elements, & Health Case	8 Categories - UC Product Free Standing, Storage, Systems, Seating, Tables, Accessories & Tech Support, & Health Care
Dealer Contact	One Workplace Phone: 408-719-7855 Email: ucfurn@steelcase.com	Pivot Interiors Phone: 408-515-0576 Email: SBailey@pivotinteriors.com Interior Motions Phone: 510-653-6100 ext.2106 Email: corinnes@interiormotions.com	Systems Source, Inc. Rosemarie Smith Phone: 619-822-2453 Email: rsmith@systemssource.com